



FOR IMMEDIATE RELEASE

Gregg Davis Appointed CEO of Telosa Software

Seasoned Executive Brings Global Experience, Passion for Delivering Exceptional Experiences to Nonprofit Organizations and their Constituents

PALO ALTO, Calif.—December 2, 2013—Telosa Software, Inc., a technology company dedicated to providing powerful software solutions to nonprofit organizations for more than 25 years, has appointed Gregg Davis as its new Chief Executive Officer (CEO). Davis' appointment was effective December 1. He succeeds company founder and chairman of Telosa, Susan Packard Orr, who will remain actively involved in the organization.

“We are delighted Gregg has accepted the appointment as CEO of Telosa Software,” said Susan Packard Orr, founder and chairman of Telosa Software, Inc. “Over the past two years at Telosa as our Chief Technology Officer, Gregg has utilized his extensive knowledge, vision and leadership skills to inspire the team and provide extraordinary service to our customers. His passion for delivering innovative technology advances to nonprofits is being realized with the upcoming release of our new cloud-based nonprofit software solution, Exceed Beyond. Working with Gregg has been a privilege and I look forward to supporting his continued success as CEO of Telosa.”

Davis is a respected chief executive with more than 25 years of global management experience spanning China, Japan, India, the U.K. and the U.S. He has a reputation for building unique, best-in-class enterprise security and technology solutions. A veteran decision-maker and communicator, Davis is particularly adept at collaborating in partnerships to produce mutually-valued, progressive solutions. In addition, Davis has concentrated throughout his career on making a positive difference in the lives of others by volunteering and chairing a host of committees supporting nonprofits as well as select professional organizations. He has served on the Board of Directors for the Ronald McDonald House at Stanford for five years.

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While at Telosa, Davis has focused on the development and upcoming launch of the company's new cloud-based nonprofit software, Exceed Beyond. This groundbreaking new technology was built specifically for nonprofits to build and maintain quality constituent relationships, acquire and retain donors, and effectively manage volunteers at any time, from anywhere. Exceed Beyond will provide customers with a personalized interface and enhanced functionality, as well as a host of highly interactive tools to maximize fundraising efforts. Exceed Beyond will be available to customers in first quarter 2014.

About Telosa Software

Telosa Software, Inc. provides premier information management solutions that enable nonprofit organizations to develop high touch relationships with donors, volunteers and other constituents. Known as the "CRM for nonprofits," the company's affordable, easy-to-use information management solutions, including both Windows and cloud-based programs, are built from the ground up specifically for nonprofit organizations, and are backed by a stellar support team. Telosa was founded in the heart of Silicon Valley more than 25 years ago by philanthropist and computer scientist Susan Packard Orr. Telosa is a true long-term partner; the company's first customer is still using Telosa software today. Telosa also serves global nonprofit organizations like Ronald McDonald House Charities and the YWCA. Telosa is a certified Bay Area Green Business. For more information, please visit www.telosa.com.

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